

# Navistar's OnCommand Connection Delivers Improved Uptime, Bottom Line Savings For Customers

## Industry's Only Open Architecture, All-Makes Remote Diagnostics System Provides Customers Total Fleet Coverage and Telematics Flexibility

NASHVILLE, Tenn., Feb. 16, 2015 /PRNewswire/ -- One year after launch, Navistar's OnCommand™ Connection remote diagnostics system continues to grow in popularity with fleets of all sizes and is creating real-world uptime savings for its customers.

"Our focus has been on growing the number of users within a targeted group of fleets, at the same time using them as key inputs to our continued rapid development approach," said Mike Cerilli, vice president and general manager, Navistar Connected Vehicle Business. "Our customers are seeing tangible financial benefits by proactively implementing the system, so we are now turning our sights to expansion across all segments of our business."

OnCommand Connection helps customers achieve more efficient repairs and maintenance, better lifecycle value and an overall lower total cost of ownership—a combination that gives customers increased visibility and better control of their business.

### OnCommand Connection Drives Improved Uptime for Taylor Truck Lines

"With more than 300 trucks on the road, the OnCommand Connection system has saved us from costly roadside breakdowns and towing bills, driver wages and other expenses," said Matt Otte, Director of Maintenance, Taylor Truck Line, Inc. "When a 'check engine' light comes on, having the fault codes, fault description and severity right at our fingertips takes the guessing out of what the truck needs for repairs. After the first two months of using this program, we've reduced roadside breakdowns and towing bills down to less than one per month—the system pays for itself."

### OnCommand Connection: Healthy Trucks and Satisfied Driver for Lesco Logistics

OnCommand Connection has become a valuable tool for logistics solutions provider Lesco Logistics, LLC. Through OnCommand Connection, Lesco's Fleet Services Group receives real-time alerts identifying potential problems, before a failure occurs. This allows Lesco to drill down into troubleshooting scenarios to help diagnose potential problems and make more intelligent decisions.

The flexibility of the OnCommand Connection alert system ensures important diagnostic codes are managed and the 24/7 system availability helps Lesco stay on top of the overall health of the fleet.

"OnCommand Connection has provided us with a proactive approach to managing and preventing vehicle downtime, which translates into more drive time and higher driver productivity," said Brian Starnes, Director of Operations and Sales at Lesco Logistics, LLC. "It's been critical in determining potential DOT violations before they become issues. And, the real-time nature of OnCommand Connection has allowed us to increase driver satisfaction because less down time makes a driver's job easier and more productive."

"With the enhancements we've made, including the recent integration of Cummins data, we're only scratching the surface. The Cummins integration proves that we can collaborate with suppliers to provide customers with everything they need from a remote diagnostics and fleet management standpoint," Cerilli added. "We are in the infancy stages within this category of connecting vehicles, customers and our dealers together to deliver a differentiated uptime experience, and we will continue to drive the integration across key technologies and channels."

### About Navistar

Navistar International Corporation (NYSE: NAV) is a holding company whose subsidiaries and affiliates produce International® brand commercial and military trucks, proprietary diesel engines, and IC Bus™ brand school and commercial buses. An affiliate also provides truck and diesel engine service parts. Another affiliate offers financing services. Additional information is available at [www.Navistar.com](http://www.Navistar.com).

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